
The Influential Project Manager Winning Over Team Members And Stakeholders Best Practices And Advances In Program Management Series

Stakeholder Engagement
 Transforming Business with Program Management
 Achieving Management Commitment for Project Success
 The Self-Made Program Leader
 A Competency Model
 Guiding Innovation for Positive R&D Outcomes
 Gower Handbook of People in Project Management
 Project Sponsorship
 Project Management for Engineering, Business, and Technology
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 Successfully Leading Teams and Managing Projects in a Virtual World
 A Guide to Measuring and Monitoring Project Performance
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 Project Management for Business, Engineering, and Technology
 A Guide to the Project Management Body of Knowledge (PMBOK® Guide) - Seventh Edition and The Standard for Project Management (RUSSIAN)
 What Every Executive Team Must Know about Project, Program, and Portfolio Management, Second Edition
 Principles and Practice
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 Portfolio Management
 A Project Manager's Guide to Influence
 A Practical Guide to Requirements for Engineering, Product, Construction, IT and Enterprise Projects
 Project Scope Management
 Managing Complex Projects
 Being the Project Manager
 A Comprehensive Look at Function and Implementation
 The Influential Project Manager
 How to Lead and Launch Successful Technology Products
 The Influential Project Manager
 The Agilist's Guidebook - a reference for agile transformation
 Integrating Strategy, People, Process, Technology, Structure, and Measurement
 The Wiley Guide to Project Organization and Project Management Competencies
 Leading and Managing Innovation
 Winning Over Team Members and Stakeholders
 Key Skills for Achieving Project Success

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LEWIS WHITNEY

Stakeholder Engagement CRC Press
 Harold Kerzner's essential strategies on measuring project management performance With the growth of complex projects, stakeholder involvement, and advancements in visual-based technology, metrics and KPIs (key performance indicators) are key factors in evaluating

project performance. Dashboard reporting systems provide accessible project performance data, and sharing this vital data in a concise and consistent manner is a key communication responsibility of all project managers. This third edition of Kerzner's groundbreaking work, *Project Management Metrics, KPIs, and Dashboards: A Guide to Measuring and Monitoring Project Performance*, helps functional managers gain a thorough grasp of what metrics and KPIs are and how to use them. Plus, this edition includes new sections on processing dashboard information, portfolio

management PMO and metrics, and BI tool flexibility. • Offers comprehensive coverage of the different dashboard types, design issues, and applications Provides full-color dashboards from some of the most successful project management companies, including IBM, Microsoft, and others Aligns with PMI's PMBOK® Guide and stresses value-driven project management PPT decks are available by chapter and a test bank will be available for use in seminar presentations and courses Get ready to bolster your awareness of what good metrics management really entails today—and be

armed with the knowledge to measure performance more effectively.

Transforming Business with Program Management CRC Press

Project Management: the discipline of organizing and managing resources so that a project is completed within defined scope, quality, time, and cost constraints. Oh, if only it really was that simple. Once you have the specs of the project, it is time to get down to business and manage people. And therein lies many a problem. Fuzzy, ambiguous, and subject to emotional nuances and sentimental knee-jerk reactions, people issues are often the most problematic piece of any project. As effective as it is applicable, the Triple C Model is becoming the project management mode of choice across a wide variety of organizations. The new commander of the US Air Force's Air University, Lt-General Allen Peck has cited Communication-Cooperation-Coordination as a primary theme during his administration. Tackling the soft side of project management, Triple C Model of Project Management: Communication, Cooperation, and Coordination provides practical steps for managing any project. It presents real-world applications and case studies that illustrate the application of the Triple C Model. The author covers techniques for tracking, managing, and controlling project costs as well as implementing the project management body of knowledge (PMBOK®). He includes schedule performance appraisals, project performance appraisals, and alternate project organization structures. Whether you are in the software or construction industry, or any other industry, the tools and techniques of project management remain the same. The key to success will always rest on the communication, cooperation, and coordination of your team. This book explains how communication leads to cooperation, which leads to coordination, which leads to project harmony, which leads to project success.

Achieving Management Commitment for Project Success CRC Press

Modern projects are all about one group of people delivering benefits to others, so it's no surprise that the human element is fundamental to project management. The Gower Handbook of People in Project Management is a complete guide to the human dimensions involved in projects. The book is a unique and rich compilation of over 60 chapters about project management roles and the people who sponsor, manage, deliver, work in or are otherwise important to project success. It looks at the people-issues that are specific

to different sectors of organization (public, private and third sector); the organization of people in projects, both real and virtual; the relationship between people, their roles and the project environment; and the human behaviours and skills associated with working collaboratively. Thus this comprehensive and innovative handbook discusses all the important topics associated with employing, developing and managing people for successful projects. The contributors have been drawn from around the world and include experts ranging from practising managers to academics and advanced researchers. The Handbook is divided into six parts, which begin with management and project organization and progress through to more advanced and emerging practices. It benefits hugely from Lindsay Scott's expert knowledge and experience in this field and from Dennis Lock's contributions and meticulous editing to ensure that the text and illustrations are always lucid and informative.

The Self-Made Program Leader Elsevier

The second edition of Project Sponsorship—which includes an Appendix with new case studies, expanded assessment tools, and templates—shows how project sponsors and project managers can develop the skills they need to manage successful projects. Randall L. Englund and Alfonso Bucero—experts in the field of project management—have written the definitive guide for educating all stakeholders on the nature of project sponsorship. They describe in detail the responsibilities of the project sponsor, from communications and liaison, selection and training, problem solving, mentoring, and feedback, to the review of project execution. The project sponsor and manager learn how to negotiate effectively with each other and the project team to achieve their commitments.

A Competency Model Berrett-Koehler Publishers

This new edition is a direct response to the ever-growing need for better project management which covers the basics, but also addresses more-technical topics in much greater depth than any other book. Case studies and examples from engineering and technology projects are utilized to prepare technical and business students for management positions in technical fields. It's thorough yet accessible approach makes this text an ideal resource and reference for anyone studying or practicing project management within engineering or business. Includes case studies, examples and background on managing business, engineering, and technology projects to

add context for specialists and prepare business students for managing projects in technical industry. New edition features closer alignment with PMBOK terms and definitions, simplified chapter summaries, several new case studies throughout, and expanded coverage of communication and leadership issues such as conflict resolution and the management of distributed teams.

Guiding Innovation for Positive R&D Outcomes CRC Press

Great managers are experts at getting bottom-line results, but often do not understand their role in the success or failure of their organization's projects. They balk at the arcane terminology and are unaware of how to use valuable project management techniques and tools—a knowledge gap that can be a serious career barrier! Functional managers with even basic project management (PM) knowledge are the best people for keeping projects business-focused. This new book demystifies the jargon and processes, encouraging managers to jump into the PM arena and arming them with strategies for increasing the business value created by their company's projects. Readers will discover: * Advice for switching gears from passive bystander to active owner of projects * Insights into four critical PM skills, including business analysis techniques, work breakdown structures, program sequencing techniques, and risk management methods * Step-by-step guidelines, case studies, and illustrations for mastering these skills Project Management for Non-Project Managers provides easy-to-read, in-a-nutshell explanations of all the PM basics that managers need to achieve project success.

Gower Handbook of People in Project Management CRC Press

The Agilist's Guidebook- A Reference for Organizational Agile Transformation, this workbook is for all Agilist who choose to enable organizational agile transformation. Competitive pressure and fundamental changes will remain the hallmark of the business environment. Thus the need for new and upgraded skills will continue. Lifelong learning is not simply an educational concept; it is a business necessity. This workbook has emphasized pragmatic challenges we come across during agile transformation and how we can fortify ourselves to surmount all these challenges. This workbook consists of five distinct areas like Organizational coaching, the overall mindset of the team members, Leadership capability, Building a high-performance team, Organization development (Structure and Culture).

These five pillars are five elements of the Panch Bhoota Model. If these five elements are not purified or malfunctions, we become ill. As an organization is not a machine, it is an organism, leaders have to take care of these five elements by learning about them and strengthening these elements so that the organization does not get affected by a foreign threat, much like a virus or a bacteria. The political, economic, social, technological, legal environment can threaten an organization's survival. When the organization is stable in these five elements, it can cope with any challenge thrown by the external environment. This workbook will feature some of the challenges and approaches in handling these areas. This workbook will guide the reader to evaluate their present skills and take action wherever improvement is desired. The author has highlighted many Mindmaps, checklist, thought-provoking questions for the readers to reflect on and take action, and has emphasized many case studies in this book to make the book practical for the reader. The author had shared many theoretical concepts for the reader to do further research in and enhance learning in those areas. This workbook is a compendium means it is a compilation of concise but detailed information about a specific subject, in this case, Organizational Agile transformation. *Project Sponsorship* Auerbach Publications

Almost all leadership books assume that the leader has authority over their team members. The challenge of project management in a matrix-structured environment is that this is not always the case. A whole new plan of attack has to be executed for the project manager to deliver in an organization where they do not have formal authority. This book is *Project Management for Engineering, Business, and Technology* CRC Press

"Being the project manager" is for newly minted project managers and people who aspire to lead a project. The book complements a training course or basic textbook about project management methodology. "Being the project manager" sheds light on the project manager role, its personal challenges and complexities, and its rewarding learnings and accomplishments. Real-life stories from authentic project managers provide insight and inspiration. Simple self-tests and lively cartoons offer fresh angles on the reader's own project. Written in a straightforward style, the book gives an entertaining peek into the practical side of project management. The reader gets a tour into the many disciplines one needs to master as a project manager: How to

communicate with stakeholders, motivate people, be open to new information, analyze and mitigate risks, and take all relevant aspects into account when making decisions. While an easy read, the book yields immediately applicable insight as well as food for thought.

Project Management for Research and Development CRC Press

Today's leading organizations recognize the importance of research and development (R&D) to maintain and grow market share. If companies want to survive into the future, they must accelerate their R&D-to-market cycles or find themselves behind the competition. *Project Management for Research and Development: Guiding Innovation for Positive R*

A Project Manager's Book of Tools and Techniques Berrett-Koehler Publishers

This book is a comprehensive and practical guide to the core skills, activities, and behaviors that are required of product managers in modern technology companies. Product management is one of the fastest growing and most sought-after roles by job seekers and companies alike. The availability of trained and experienced talent can barely keep up with the accelerating demand for new and improved technology products. People from nontechnical and technical backgrounds alike are eager to master this exciting new role. The Influential Product Manager teaches product managers how to behave at each stage of the product life cycle to achieve the best outcome for the customer. Product managers are under pressure to drive spectacular results, often without wielding much direct power or authority. If you don't know how to influence people at all levels of the organization, how will you create the best possible product? This comprehensive entry-level textbook distills over twenty years of hard-won field experience and industry knowledge into lessons that will empower new product managers to act like pros right out of the gate. With teaching experience both from UC Berkeley and Lynda.com, the author boils down the most complex topics into principles that are easy to memorize and apply. This book methodically documents the tools product managers everywhere use to align their teams with market needs and organizational goals. From setting priorities to capturing requirements to navigating trade-offs, this book makes it easy. Not only will your product succeed, you'll succeed, too, when you read the final chapter on advancing your career. Let your product's success become your

success!

Triple C Model of Project Management CRC Press

This volume of *Advances in Library Administration and Organization* attempts to put project management into the toolboxes of library administrators through overviews of concepts, analyses of experiences, and forecasts for the use of project management within the profession. *Best Practices for Environmental Project Teams* The Influential Project Manager *Winning Over Team Members and Stakeholders*

Incomplete or missed requirements, omissions, ambiguous product features, lack of user involvement, unrealistic customer expectations, and the proverbial scope creep can result in cost overruns, missed deadlines, poor product quality, and can very well ruin a project. *Project Scope Management: A Practical Guide to Requirements for Engineering, Product, Construction, IT and Enterprise Projects* describes how to elicit, document, and manage requirements to control project scope creep. It also explains how to manage project stakeholders to minimize the risk of an ever-growing list of user requirements. The book begins by discussing how to collect project requirements and define the project scope. Next, it considers the creation of work breakdown structures and examines the verification and control of the scope. Most of the book is dedicated to explaining how to collect requirements and how to define product and project scope inasmuch as they represent the bulk of the project scope management work undertaken on any project regardless of the industry or the nature of the work involved. The book maintains a focus on practical and sensible tools and techniques rather than academic theories. It examines five different projects and traces their development from a project scope management perspective—from project initiation to the end of the execution and control phases. The types of projects considered include CRM system implementation, mobile number portability, port upgrade, energy-efficient house design, and airport check-in kiosk software. After reading this book, you will learn how to create project charters, high-level scope, detailed requirements specifications, requirements management plans, traceability matrices, and a work breakdown structure for the projects covered.

A New Model John Wiley & Sons

The Project Management Office (PMO) is a rapidly emerging concept in project management that has evolved in terms of

its application, sophistication, and proven results. Most literature on the subject focuses on a specific facet or purpose of PMO. The *Advanced Project Management Office: A Comprehensive Look at Function and Implementation* provides a

Successfully Leading Teams and Managing Projects in a Virtual World CRC Press

The Influential Project Manager Winning Over Team Members and Stakeholders Auerbach Publications

A Guide to Measuring and Monitoring Project Performance Elsevier

Program management in a technical environment is as much art as it is science. Effective program managers are able to combine management and leadership skills for the good of the program and the people entrusted to them. This book illuminates the entire life cycle of the program—from the customer's original concept to successful completion. It incl

Projects Without Boundaries CRC Press

Although complexity is a phenomenon that confounds and challenges program managers across industry sectors, there is little information available that identifies the set of competencies managers need to complete their program successfully and deliver the benefits desired by stakeholders. *Program Management Complexity: A Competency Model* fills this **A Strategic Approach** CRC Press

The primary cause of many project failures is that responsible executives, because of their lack of knowledge in project management, fail to demand that their managers and staff properly utilize the well-proven best practices, processes, systems, and tools that are now available in this field. This book remedies this situation by providing executives at all levels with the understanding and knowledge needed to best take advantage of the power of effective project management and thereby lead and manage innovations within their enterprise. In *Leading and Managing Innovation: What Every Executive Team Must Know about Project, Program, and Portfolio Management, Second Edition*, the authors present concise descriptions of

The key concepts underlying project and program management The important characteristics of projects and programs How projects and programs are best governed and managed How to determine if the desired benefits have actually been achieved The book presents a list of 31 reasonable demands that executives can and must place on their staff members to ensure excellence in the way their programs and projects are created, selected for funding, planned, and executed. Placing these demands communicates to the entire enterprise that top management understands what it takes to achieve the best performance possible and fully supports the continuous improvement needed to ensure continued success. *Leading and Managing Innovation* explains how to measure the project management maturity level of an enterprise, benchmark against competitors, and identify where project management improvements are required. It discusses the many ways that an enterprise can derive substantial success and competitive advantage from increasing its project management maturity level. A helpful quick reference summary of all of the book's key information is included in the final chapter. Armed with this information, you will be well-qualified to give excellent direction to your managers and staff to ensure that your vital capability in the field of project management—and how you manage innovation—is equal to or better than that of your competitors.

The Advanced Project Management Office Business Expert Press

For organizations to thrive, indeed to survive, in today's global economy, we must find ways to dramatically improve the performance of large-scale projects. Applying the concepts of complexity theory can complement conventional project management approaches and enable us to adapt to the unrelenting change that we ignore at our own peril. *Managing Complex Projects: A New Model* offers an innovative way of looking at projects and treating them as complex adaptive systems. Applying the principles of complexity thinking will enable project managers and leadership teams to

manage large-scale initiatives successfully. • Explore how complexity thinking can be used to find new, creative ways to think about and manage projects • Diagnose complexity on a wide range of projects — from small, independent, short projects to highly complex, longer projects • Understand and manage the complexity of the business problem, opportunity, solution, and other dimensions that come into play when managing large-scale efforts Use the Project Complexity Model to determine the most effective approach to managing all aspects of a project based on the level of complexity involved.

Project Management for Business, Engineering, and Technology Project Management Institute

Here Are the Tools to Achieve Project Management Success Buy both *The Complete Project Manager* and *The Complete Project Manager's Toolkit* and save \$18 at checkout by entering coupon code COMBO1. This companion to *The Complete Project Manager* provides the tools you need to integrate key people, organizational, and technical skills. The core book establishes that success in any environment depends largely upon completing successful projects; this book gives you the means and methods to meet that goal. The hands-on, action-oriented tools in this book will help you develop a complete set of skills—the right set for you to excel in today's competitive environment. *The Complete Project Manager's Toolkit* will enable you to implement the easy-to-understand, universal, powerful, and immediately applicable concepts presented in *The Complete Project Manager*. You may already be aware of what you need to do; this book supplies the how through: • Assessments • Checklists • Exercises • Examples of real people applying the concepts. Use these tested methods to overcome environmental, personal, social, organizational, and business barriers to successful project management! Although *The Complete Project Manager* can be used as a stand-alone book, it is designed to complement *The Complete Project Manager: Integrating People, Organizational, and Technical Skills*.